

Viglen Finance We make acquiring IT refreshingly simple



Introducing an IT finance package you really can count on

At Viglen Finance, IT's personal



Institutions we serve:

- Maintained schools
- Independent schools
- Further education
- Higher education

We are able to provide:

- Operating leases
- Finance leases
- Lease / hire purchase
- Laptop schemes

Learn Anywhere® from Viglen Finance

Viglen Finance brings schools, colleges and universities the market-leading laptop scheme Learn Anywhere. It has been designed to turn the mobile computing rhetoric into reality. It's an affordable and risk-free way to introduce laptops, without many of the administrative headaches such schemes can involve. Learn Anywhere includes optional insurance, so you needn't worry if contributions do not match costs.

At Viglen Finance, IT's personal. We believe passionately in promoting excellence in learning through the latest ICT. Working in partnership with schools, colleges and universities, we are pioneering to bring IT to the desks of students across the UK, giving them the technology they need when it's needed.

Our unique array of products and support solutions are designed specifically around the finance and space constraints the education sector faces. On the one hand, we remove budgetary pressures, on the other we enable institutions to keep their systems up-to-date and include every aspect of an IT project.

For modern, forward-thinking institutions who want to embrace the almost limitless horizons opened up by today's content-rich learning technology, Viglen Finance is playing a leading role. With schools in particular now competing for pupils, we allow them to offer the best environment and bring learning to life. Essential to this are our tailor-made packages.

Where it all adds up

Nowadays it is not enough just to examine the initial capital costs of IT. The ongoing lifetime costs of a system including hardware, software, installation, support and upgrades need to be considered carefully too. Cash purchases are not necessarily the best choice and do not always provide for future changes, like upgrades and system expansion.

Viglen Finance provides a totally flexible solution to help institutions acquire the best technology. Regular fixed payments (made quarterly, termly or annually, over a period of 3 to 5 years) can include the hardware and software – plus the cost of installation, maintenance and support services, and training.

A refreshing formula

Perhaps one of the biggest advantages of leasing is that rather than tying you down, it frees you to keep pace with changes in technology. Viglen Finance, for example, offers an in-built 'technology refresh' facility, giving you the option to expand, update or change your system at any time, usually without increasing your payments.

ICT leasing with Viglen Finance offers the following advantages:

- Make better use of your budgets. The use of recurring budgets will help you maximise your IT spend, allowing you to get more for your money.
- Gain easy upgrades. Avoid falling behind the advance of technology. At pre-determined points, our facilities allow you to add on or upgrade, often without increasing your payments, giving you the flexibility you need to stay up-to-date.
- Avoid complications. Leasing is easy remarkably easy.
 Once a proposal is submitted, a response is usually given within 24 hours. Following authorisation, you sign one short standard contract and pay a regular fixed amount. It really is that simple.
- Enjoy a total solution. Viglen Finance can cover installation, service and support, training and insurance, together with the hardware and software. So instead of piecing together an IT package from different sources, everything can be taken care of at one time.
- Keep your alternative sources of credit. Viglen Finance will not affect your other credit lines, so you can stay on the leading edge of technology yet still have the freedom to dedicate your existing funding sources to other projects.

To sum up

The case to use Viglen Finance is very powerful. While releasing working capital, our solutions let you acquire the technology you need now and spread the cost over your equipment's useful life.

Our experts can take you through the various types of lease, and help you decide which is best for you. We can also guide you through the legislative and business issues, and advise on public sector procurement strategies such as GCat, PASA and the Prudential Code. Just tell us what you need – we're ready to help.



If you would like to explore this option further, please contact us today.

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